

R-33-2022 A Resolution to Approve an Agreement with All Recreation for the Purchase and Installation of New Playground Equipment and Low-Impact Wellness Equipment

**City Council of the City of Glenarden, Maryland
2022 Legislation**

Resolution Number: **R-33-2022**
Introduced By: **Derek D. Curtis, II, Council President**
Co-Sponsor: **At the request of the Administration**
Public Hearing: **Tuesday, May 17, 2022**
Session: **Regular Session**
Date of Introduction: **Tuesday, June 21, 2022**

A Resolution to Approve an Agreement with All Recreation for the Purchase and Installation of New Playground Equipment and Low-Impact Wellness Equipment

WHEREAS, the City of Glenarden (“the City”) received a grant from the Maryland Department of Natural Resources to complete a redevelopment of the Martin Luther King Park; and

WHEREAS, with the City’s receipt of Project Open Space funding, they began the planning process of renovating Martin Luther King Park; and

WHEREAS, part of the redevelopment and renovation includes the installation of new playground equipment and low-impact wellness equipment; and

WHEREAS, quotes were obtained to perform services to install requested equipment and the quotes are attached hereto as Exhibit A; and

WHEREAS, the City Council concurs in the award of a contract to All Recreation at the above rate, and determines that the bidding requirements of the Charter have been satisfied;

NOW, THEREFORE, BE IT RESOLVED by the City Council of Glenarden, Maryland sitting in **Regular Session this 21st day of June 2022** has determined that:

1. The City Council approves the agreement with All Recreation for the purchase and installation of a new playground and low-impact fitness facilities; for an amount not to exceed One Hundred Forty-nine, Nine-Hundred Ninety Thousand, and 00/100 (\$149,990).
2. That the contract amount shall be payable from the “Open Space Grant” line item in the City’s annual budget.
3. That this Resolution shall take effect immediately upon adoption.

Exhibit A – All Recreation Proposal

R-33-2022 A Resolution to Approve an Agreement with All Recreation for the Purchase and Installation of New Playground Equipment and Low-Impact Wellness Equipment

Exhibit B – Playground Specialist Inc proposal

Date Approved: _____

ATTEST:

City Council of Glenarden

Victoria Lewis, Council Clerk

Derek D. Curtis, II, Council President

Angela D. Ferguson, Council Vice President

Erika L. Fareed, Councilwoman

Kathleen J. Guillaume, Councilwoman

Maurice A. Hairston, Councilman

James A. Herring, Councilman

Robin Jones, Councilwoman

Votes:

Yes _____

No _____

Abstain _____



All Recreation of Virginia
20609 Gordon Park Square
Suite 190

Ashburn, VA 20147

Main Office: 888-419-0001

Fax:

PROPOSAL

Quote # KSFPQ1717

Date 03/24/22

Sales Rep. Brian Wallace

Customer's PO No:

Shipping Method: Common Carrier

Terms

50% deposit with the order, the balance is due upon completion.

Bill To:

City of Glenarden - MLK Jr. Park
c/o City of Glenarden
8600 Glenarden Parkway

Glenarden MD 20706

Attn: Consuella Barbour

Phone: 301-773-2100 Ext.

Fax:

Email: cbarbour@cityofglenarden.org

Ship To:

City of Glenarden - MLK Jr. Park
c/o All Recreation

Attn:

Phone: Ext.

Fax:

Email:

Qty		Item No.	Description	Unit Price	Ext. Price
Swings Area					
2	Burke	550-0112	BELT SEAT, 8' PAIR, STD CHAIN	\$223.00	\$446.00
1	Burke	550-0135	5" OD ARCH SWING	\$2,895.00	\$2,895.00
1	Burke	550-0136	5" OD ARCH SWING ADD-ON	\$1,945.00	\$1,945.00
1	Burke	560-0576	REV8	\$21,600.00	\$21,600.00
1	VitriTurf	Bondflex	3.5" of bondflex safety surfacing for 2698 sqft area. 50/50 Mix Black/Standard color. 212 Lnft of roll down edge.	\$39,372.30	\$39,372.30
Fitness Area					
1	Burke	133-151052-1	Custom Fitness Area.	\$25,101.00	\$25,101.00
1	VitriTurf	Bondflex	3.5" of bondflex safety surfacing for 1982 sqft area. 50/50 Mix Black/Standard color.	\$26,816.46	\$26,816.46
1		Installation	To install the above listed items.	\$35,329.59	\$35,329.59
1		Site Work	To grade and prepare fitness area for installation of equipment and surfacing.	\$1,030.00	\$1,030.00
1		57 Stone	To deliver and install 4" of compacted stone sub base for fitness area.	\$2,869.23	\$2,869.23
1		Borders	To deliver and install (2) tiers of 4x6 wood borders for fitness area.	\$2,767.34	\$2,767.34
1		Seed & Straw	To seed and straw disturbed areas.	\$500.00	\$500.00
1		Discount	Preferred customer discount	-\$10,681.92	-\$10,681.92

FREIGHT

**Free freight incentive is being offered,
Customer savings of \$6,316.81 included.**



All Recreation of Virginia
20609 Gordon Park Square
Suite 190

Ashburn, VA 20147

Main Office: 888-419-0001

Fax:

PROPOSAL

Quote # KSFPQ1717

Date 03/24/22

Sales Rep. Brian Wallace

Customer's PO No:

Shipping Method: Common Carrier

Terms

50% deposit with the order, the balance is due upon completion.

Bill To:

City of Glenarden - MLK Jr. Park
c/o City of Glenarden
8600 Glenarden Parkway

Glenarden MD 20706

Attn: Consuella Barbour

Phone: 301-773-2100 Ext.

Fax:

Email: cbarbour@cityofglenarden.org

Ship To:

City of Glenarden - MLK Jr. Park
c/o All Recreation

Attn:

Phone:

Ext.

Fax:

Email:

NOTE

Sinkholes in existing asphalt must be remediated by others prior to installation.

COLORS

Bondflex: _____/BLACK 50/50 Mix

In signing this proposal AND the attached color sheet, you are acknowledging your color selection.

SubTotal	\$149,990.00
Sales Tax	\$0.00
Freight	\$0.00
Total	\$149,990.00

WE PROPOSE hereby to furnish complete in accordance with the above specifications. Accounts over 10 days old are subject to 1-1/2% monthly charge. We accept Credit Card Payments from Visa & Mastercard. However, we will add a 2% convenience fee to any proposal two-thousand dollars or greater. NOTE: This proposal may be withdrawn by All Recreation of Virginia, Inc. if not accepted with ten (10) days. Customer is responsible to locate and mark all private utilities. All Recreation of Virginia, Inc. and it's installers will not be held responsible for any damage to any private utilities damaged in the installation process which were not located and marked by the customer.

Authorized All Recreation of VA, Inc. Signature

Printed Name of Authorized All Recreation of VA

ACCEPTANCE OF PROPOSAL: The above prices, specifications and conditions are satisfactory and are hereby accepted:

Authorized Customer Signature

Printed Name of Authorized Customer

____/____/____
Date

Tax Exempt Number

Make checks payable to All Recreation of Virginia, Inc. Please put proposal/invoice number(s) on check.

City of Glenarden MLK Park

Proposal # 133-151051-1
March 15, 2022

Presented by



Burke®

DESIGN SUMMARY

All Recreation is very pleased to present this proposal for consideration for the MLK Park located in Glenarden. BCI Burke Company, LLC has been providing recreational playground equipment for over 90 years and has developed the right mix of world-class capabilities to meet the initial and continuing needs of City of Glenarden. We believe our proposal will meet or exceed your project's requirements and will deliver the greatest value to you.

The following is a summary of some of the key elements of our proposal:

- Project Name: MLK Park
- Project Number: 133-151051-1
- User Capacity: 29
- Age Groups: Ages 5-12 years
- Dimensions: 58' 7" x 35' 0"
- Designer Name: Landon Berendsen

All Recreation has developed a custom playground configuration based on the requirements as they have been presented for the MLK Park playground project. Our custom design will provide a safe and affordable playground environment that is aesthetically pleasing, full of fun for all users and uniquely satisfies your specific requirements. In addition, proposal # 133-151051-1 has been designed with a focus on safety, and is fully compliant with ASTM F1487 and CPSC playground safety standards.

We invite you to review this proposal for the MLK Park playground project and to contact us with any questions that you may have.

Thank you in advance for giving us the opportunity to make this project a success.



133-151051-1

**March 15, 2022
2022 Pricing**

Selected Color List

Color Group	Color
<i>Phase 1</i>	
Contemporary Swing Fittings	Navy
Accessory	Silver
Platform	Brown
Post	Aqua

The colors listed may not reflect color options chosen for any high-quality, rendered 3Ds.

Signature for color acceptance

Date



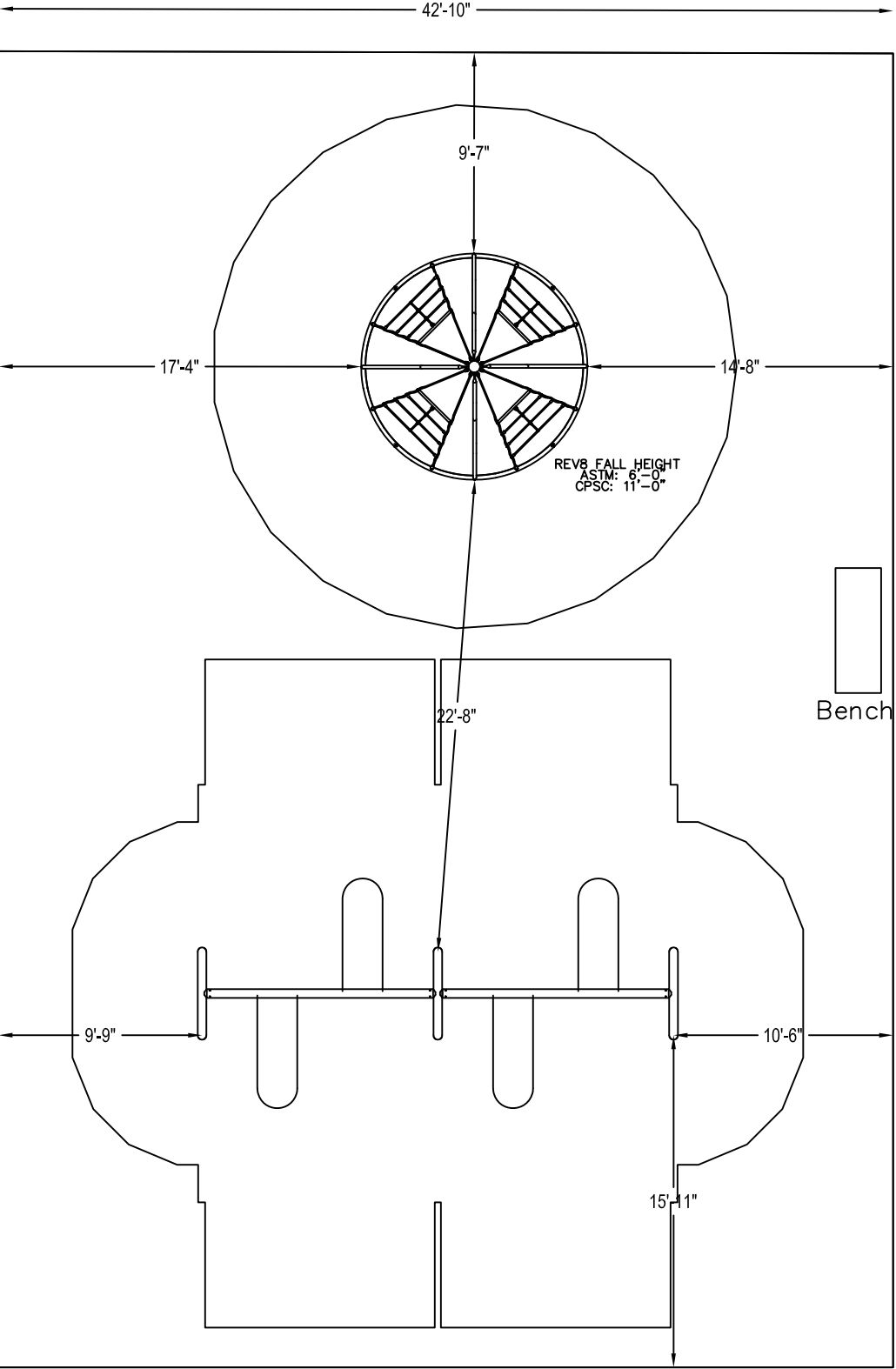
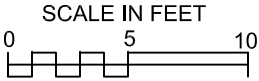
COLOR KEY

- AQUA
- SILVER
- BLUE



Existing Equipment

NOTE: ALTHOUGH ALL ATTEMPTS HAVE BEEN MADE TO PROVIDE AN ACCURATE SITE IT MAY NOT TRULY REPRESENT THE AREA WHERE THIS STRUCTURE IS TO BE PLACED.



All Recreation of Virginia, Inc.
20609 Gordon Park Square, Ste 190
Ashburn, VA 20147
888-419-0001

City of Glenarden - MLK Park
Glenarden, MD 20706
22MLKPrk1

AREA SIZE: 2698 sqft
Designer: Kyle Phillips

DATE: 3/16/2022
SCALE: 1/8" = 1'0"



Proposal # 133-151051-1

March 15, 2022

2022 Pricing

Proposal Prepared for:

Consuella Barbour
City of Glenarden
8600 Glenarden Parkway
Glenarden, MD 20706
Phone: 301-773-2100

Project Location:

MLK Park
7921 Peidmont Ave
Glenarden, MD 20706

Proposal Prepared by:

All Recreation
20609 Gordon Park Square
Ashburn, VA 20147
Phone: 888-419-0001
Fax: 703-589-1493
info@allrec.com

Brian Wallace
Phone: 667-210-0351
Fax: 703-589-1493
brian@allrec.com

Component No.	Description	Qty	User Cap	Ext. User Cap	Weight	Ext. Weight
Burke Basics						
550-0112	BELT SEAT, 8' PAIR, STD CHAIN	2	2	4	20	40
550-0135	5" OD ARCH SWING	1	0	0	366	366
550-0136	5" OD ARCH SWING ADD-ON	1	0	0	223	223
560-0576	REV8	1	25	25	1,343	1,343
660-0099	INSTALL KIT, BURKE BASICS - P...	1	0	0	2	2

Total User Capacity: 29

Total Weight: 1,974 lbs.

City of Glenarden MLK Park

Proposal # 133-151052-1
March 17, 2022

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The following is a summary of some of the key elements of our proposal:

- Project Name: MLK Park
- Project Number: 133-151052-1
- User Capacity: 11
- Age Groups: Ages 13+ years
- Dimensions: 40' 11" x 42' 0"
- Designer Name: Pa Der Vang

All Recreation has developed a custom playground configuration based on the requirements as they have been presented for the MLK Park playground project. Our custom design will provide a safe and affordable playground environment that is aesthetically pleasing, full of fun for all users and uniquely satisfies your specific requirements. In addition, proposal # 133-151052-1 has been designed with a focus on safety, and is fully compliant with ASTM F1487 and CPSC playground safety standards.

We invite you to review this proposal for the MLK Park playground project and to contact us with any questions that you may have.

Thank you in advance for giving us the opportunity to make this project a success.



133-151052-1

March 17, 2022

2022 Pricing

Selected Color List

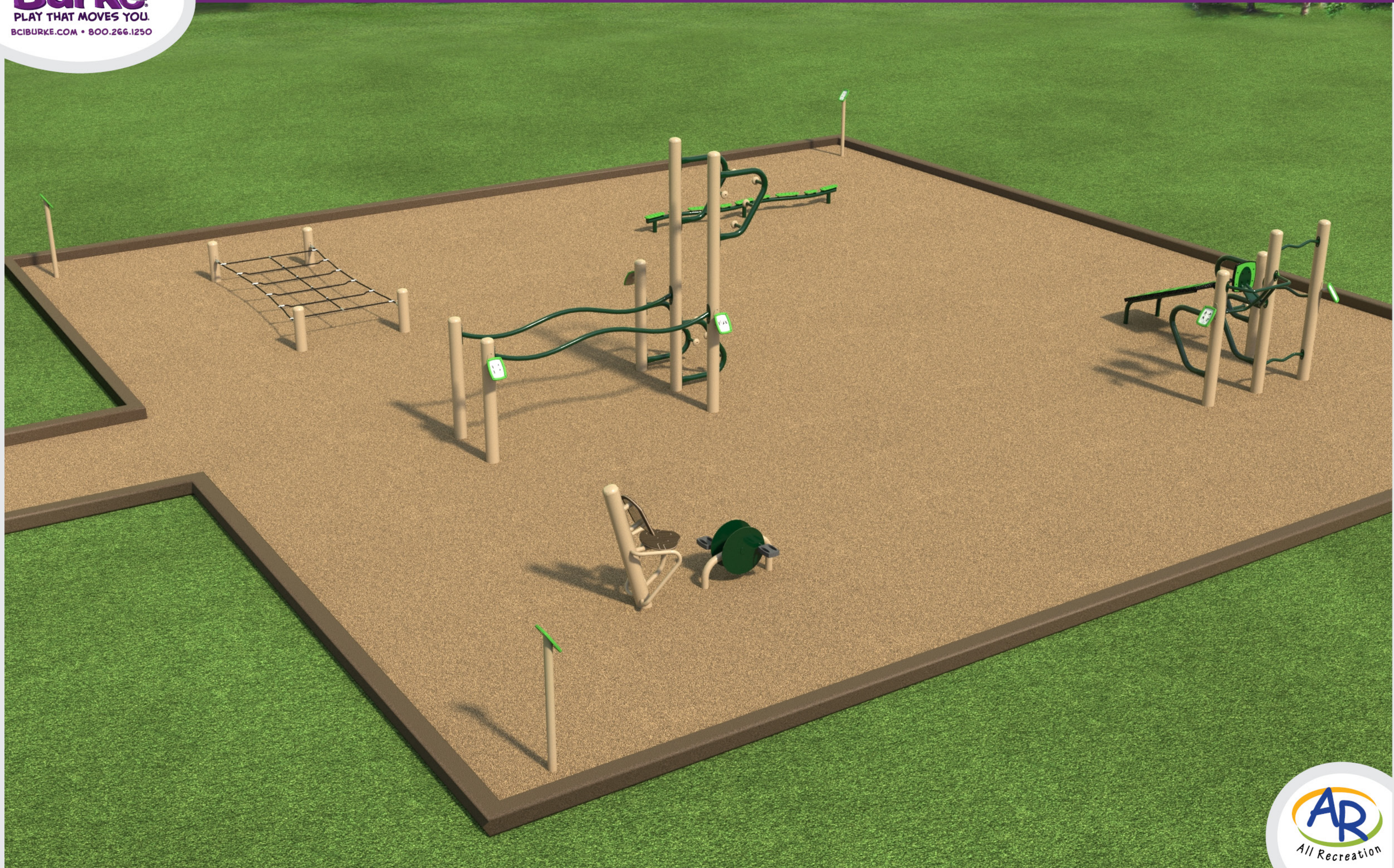
Color Group	Color
<i>Phase 1</i>	
Accessory	Green
1 Color Extruded/Flat	Lime
Post	Tan
2 Color Extruded/Flat (outer)	Brown
2 Color Extruded/Flat (inner)	Tan
Platform	Brown

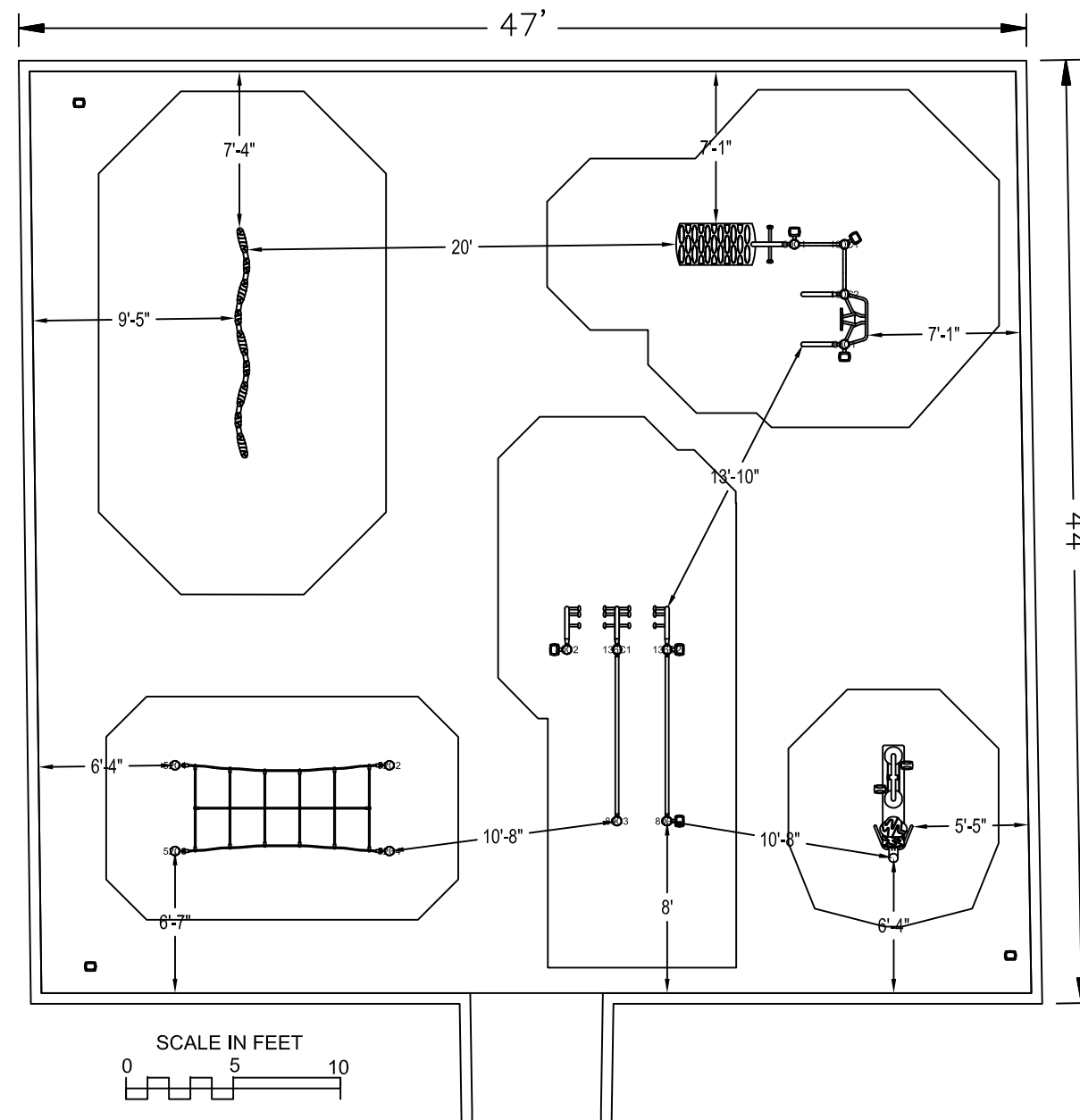
The colors listed may not reflect color options chosen for any high-quality, rendered 3Ds.

Signature for Color Acceptance

Date







All Recreation of Virginia, Inc.
 20609 Gordon Park Square, Ste 190
 Ashburn, VA 20147
 888-419-0001

City of Glenarden - MLK Park

Glenarden, MD 20706

22MLKPrk2

AREA SIZE: 1982 sqft

Designer: Kyle Phillips

DATE: 3/18/2022

SCALE: 1/8" = 1'0"



Proposal # 133-151052-1

March 17, 2022

2022 Pricing

Proposal Prepared for:

Consuella Barbour
City of Glenarden
8600 Glenarden Parkway
Glenarden, MD 20706
Phone: 301-773-2100

Project Location:

MLK Park
7921 Peidmont Ave
Glenarden, MD 20706

Proposal Prepared by:

All Recreation
20609 Gordon Park Square
Ashburn, VA 20147
Phone: 888-419-0001
Fax: 703-589-1493
info@allrec.com

Brian Wallace
Phone: 667-210-0351
Fax: 703-589-1493
brian@allrec.com

Component No.	Description	Qty	User Cap	Ext. User Cap	Weight	Ext. Weight
Fitness						
072-0500-100C	5" OD X 100" CAPPED POST	2	0	0	53	106
072-0500-136C	5" OD X 136" CAPPED POST	2	0	0	71	142
072-0500-52C	5" OD X 52" CAPPED POST	4	0	0	28	112
072-0500-80C	5" OD X 80" CAPPED POST	4	0	0	42	168
072-0500-88C	5" OD X 88" CAPPED POST	1	0	0	46	46
370-1595	PULL-UP	1	1	1	40	40
370-1596	PUSH-UP	1	1	1	40	40
370-1597	STRETCH BEAMS	1	2	2	9	9
370-1598	HIGH STEPPER	1	1	1	23	23
370-1599	FITNESS PARALLEL BAR	1	1	1	37	37
370-1601	CORE STATION	1	1	1	126	126
370-1604	BALANCE CHALLENGE	1	2	2	76	76
370-1609	LIFT N' ROW	1	1	1	53	53
570-2628	FS SIGN, HIGH STEPPER	1	0	0	24	24
570-2653	FS SIGN, BALANCE CHALLENGE	1	0	0	24	24
570-2655	SIGN, PULL UP	1	0	0	10	10
570-2656	SIGN, PUSH UP	1	0	0	10	10
570-2657	SIGN, STRETCH BEAMS	1	0	0	10	10
570-2658	SIGN, FITNESS PARALLEL BARS	1	0	0	10	10
570-2659	SIGN, CORE STATION	1	0	0	10	10
570-2660	SIGN, LIFT N ROW	1	0	0	10	10
570-2687	INVIGORATE FITNESS RECUMBENT ...	1	1	1	200	200
570-2699	FS SIGN INVIGORATE RECUMBENT ...	1	0	0	25	25
Nucleus						
660-0103	MAINTENANCE KIT, STRUCTURE	1	0	0	7	7
660-0104	INSTALLATION KIT, STRUCTURE	1	0	0	5	5

Total User Capacity: 11

Total Weight: 1,319 lbs.

BURKE BUILT QUALITY

Discover the value of investing in a Burke Playground:

KOREKONNECT® DIRECT-BOLT CLAMP SYSTEM:

Nucleus® features our Industry-leading KoreKonnnect direct-bolt clamp system resulting in the strongest and most accurate connection system ever. Factory located connection points make for easy, precise installation and an error-free fit. Best of all, KoreKonnnect is covered for 100 years under our non-prorated Generations Warranty®.

DIRECT-BOLT CONNECTION SYSTEM:

Intensity®, ELEVATE® Fitness Course, ACTIVATE® Fitness Circuit and Synergy® feature Burke's trusted direct-bolt connection that uses a durable, straightforward direct-bolt system to ensure a trouble-free installation and provide the necessary strength to accommodate the demands of playing children. Like our KoreKonnnect system, Direct-Bolt connections are covered for 100 years under our Generations Warranty.

EZKONNECT® DECK MOUNTING SYSTEM:

Our exclusive self-leveling deck attachment and factory CNC construction allows for faster and more precise location of decks during installation. The 2-bolt per corner deck attachment increases overall structure strength and stability.

PLATFORMS:

Burke's oversized non-slip platforms are constructed of heavy-duty punched steel that can support more than 2 tons. Our vinyl coating is California compliant, free of lead and other hazardous heavy metals.

TAMPER-RESISTANT STAINLESS STEEL HARDWARE:

All hardware is covered for 100 years under our Generations Warranty.

PREMIUM POWDER COATINGS:

Our industry-leading powder coatings and finishes prevent fading, last longer and deter rust. We also offer a "coastal package" powder coat system. This special powder coat system for metal components and upright posts will provide additional corrosion and chemical protection along with added longevity to the color and gloss retention of the powder coated parts. Contact your Burke Representative for more information on colors, price and warranty.

COMPOUND PLASTICS WITH UV-20:

You'll get long wear and bright, vibrant colors that hold up for years thanks to our thick, durable rotomolded plastics with UV-20 protection. This is why we can cover them for 15 years under our non-prorated Generations Warranty.

CLIMBING CABLES:

Our climbing cables are flexible enough to provide movement, yet strong enough to last. Our ropes are made from 6 polyester cords with steel reinforcement wrapped around a synthetic fiber core. Each cord contains 8 galvanized steel strands tightly covered with polyester multi-fibers. Our RopeVenture® cables consist of 6 strands, each containing 24 stainless steel reinforcing strands within a nylon sleeve, wrapped around a solid nylon core.

ALUMINUM CONNECTORS:

Swivel connectors at the end of our ropes allow assembly at any angle with no unwanted twists in the net. The aluminum fittings used to secure the joints are swaged in place to prevent any movement between the rope and fittings that could cause wear.

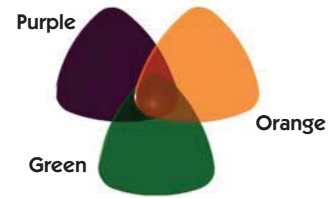


COLORS THAT MOVE YOU

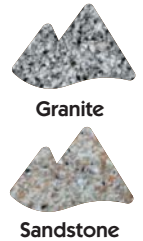
POWDER COAT PAINT



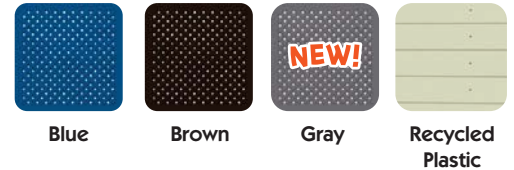
SOLIS HUE TOPPERS



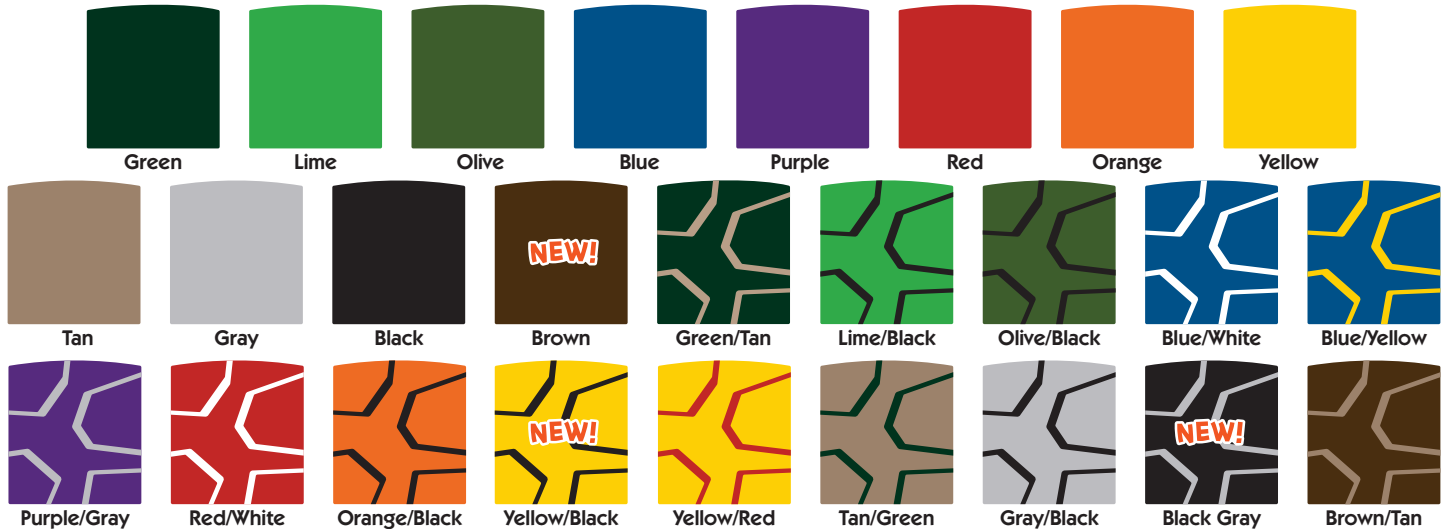
ROCKIT CLIMBERS



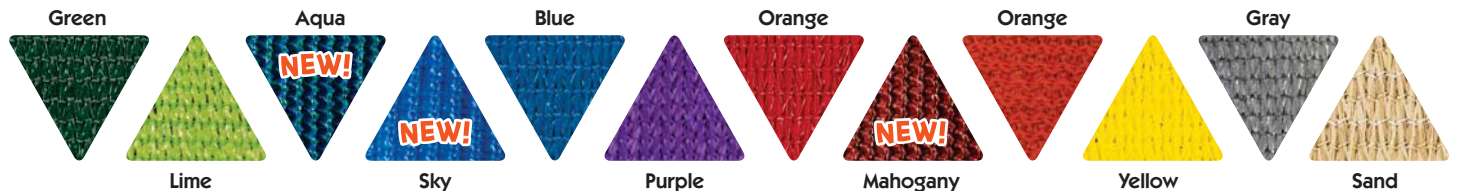
PLATFORMS



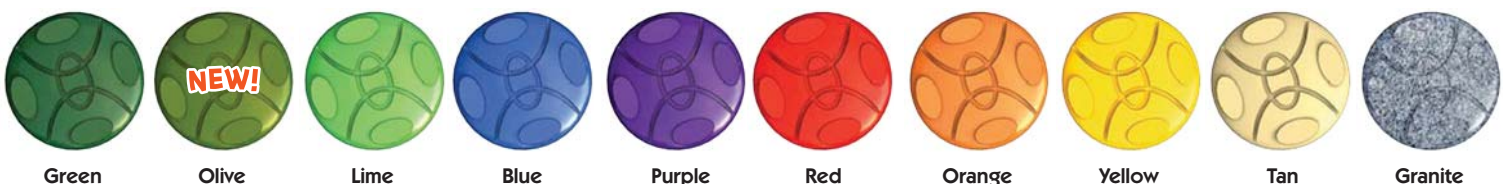
HDPE PLASTIC PANELS



SHADE CANOPIES



ROTOMOLD PLASTIC



VISIT BCIBURKE.COM/COLOR TO CUSTOMIZE YOUR PLAYGROUND COLORS!

BURKE GENERATIONS WARRANTY®

The Longest and Strongest warranty in the industry

BCI Burke Company, LLC ("Burke") warrants that all standard products are warranted to be free from defects in materials and workmanship, under normal use and service, for a period of one (1) year from the date of shipment.

We stand behind our products. In addition, the following products are warranted, under normal use and service from the date of shipment as follows:

- One Hundred (100) Year Limited Warranty on aluminum and steel upright posts (including Intensity®, Synergy™, Nucleus®, Voltage®, Little Buddies®, ELEVATE®, ACTIVATE®, INVIGORATE™) against structural failure due to corrosion, deterioration or workmanship.
- One Hundred (100) Year Limited Warranty on KoreConnect® clamps against structural failure due to corrosion, deterioration or workmanship.
- One Hundred (100) Year Limited Warranty on Hardware (nuts, bolts, washers)
- One Hundred (100) Year Limited Warranty on bolt-through fastening and clamp systems (Synergy™, Intensity®, Nucleus®, Voltage®, Little Buddies®, ELEVATE®).
- Twenty-Five (25) Year Limited Warranty on spring assemblies and aluminum cast animals.
- Fifteen (15) Year Limited Warranty on structure platforms and decks, metal roofs, table tops, bench tops, railings and barriers against structural failure due to materials or workmanship.
- Fifteen (15) Year Limited Warranty on all plastic components including StoneBorders against structural failure due to materials or workmanship.
- Ten (10) Year Limited Warranty on ShadePlay Canopies fabric, threads, and cables against degradation, cracking or material breakdown resulting from ultra-violet exposure, natural deterioration or manufacturing defects. This warranty is limited to the design loads as stated in the specifications.
- Ten (10) Year Limited Warranty on NaturePlay® Boulders and GFRG products against structural failure due to natural deterioration or workmanship. Natural wear, which may occur with any concrete product with age, is excluded from this warranty.
- Ten (10) Year Limited Warranty on Full Color Custom Signage against manufacturing defects that cause delamination or degradation of the sign. Full Color Custom Signs also carry a two (2) year warranty against premature fading of the print and graphics on the signs.
- Five (5) Year Limited Warranty on Intensity® and RopeVenture® cables and LEVEL X® flex bridge against premature wear due to natural deterioration or manufacturing defects. Determination of premature wear will be at the manufacturer's discretion.
- Five (5) Year Limited Warranty on moving parts, including swing components, against structural failure due to materials or workmanship.
- Five (5) Year Limited Warranty on PlayEnsemble® cables and mallets against defects in materials and workmanship.
- Three (3) Year Limited Warranty on electronic panel speakers, sound chips and circuit boards against electronic failure caused by manufacturing defects.

The warranty stated above is valid only if the equipment is erected in conformity with the layout plan and/or installation instructions furnished by BCI Burke Company, LLC using approved parts; have been maintained and inspected in accordance with BCI Burke Company, LLC instructions. Burke's liability and your exclusive remedy hereunder will be limited to repair or replacement of those parts found in Burke's reasonable judgment to be defective. Any claim made within the above stated warranty periods must be made promptly after discovery of the defect. A part is covered only for the original warranty period of the applicable part. Replacement parts carry the applicable warranty from the date of shipment of the replacement from Burke. After the expiration of the warranty period, you must pay for all parts, transportation and service charges.

Burke reserves the right to accept or reject any claim in whole or in part. Burke will not accept the return of any product without its prior written approval. Burke will assume transportation charges for shipment of the returned product if it is returned in strict compliance with Burke's written instructions.

THE FOREGOING WARRANTIES ARE EXCLUSIVE AND IN LIEU OF ANY OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OR MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IF THE FOREGOING DISCLAIMER OF ADDITIONAL WARRANTIES IS NOT GIVEN FULL FORCE AND EFFECT, ANY RESULTING ADDITIONAL WARRANTY SHALL BE LIMITED IN DURATION TO THE EXPRESS WARRANTIES AND BE OTHERWISE SUBJECT TO AND LIMITED BY THE TERMS OF BURKE'S PRODUCT WARRANTY. SOME STATES DO NOT ALLOW THE EXCLUSION OF CERTAIN IMPLIED WARRANTIES, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

Warranty Exclusions: The above stated warranties do not cover: "cosmetic" defects, such as scratches, dents, marring, or fading; damage due to incorrect installation, vandalism, misuse, accident, wear and tear from normal use, exposure to extreme weather; immersion in salt or chlorine water, unauthorized repair or modification, abnormal use, lack of maintenance, or other cause not within Burke's control; and

Limitation of Remedies: Burke is not liable for consequential or incidental damages, including but not limited to labor costs or lost profits resulting from the use of or inability to use the products or from the products being incorporated in or becoming a component of any other product. If, after a reasonable number of repeated efforts, Burke is unable to repair or replace a defective or nonconforming product, Burke shall have the option to accept return of the product, or part thereof, if such does not substantially impair its value, and return the purchase price as the buyer's entire and exclusive remedy. Without limiting the generality of the foregoing, Burke will not be responsible for labor costs involved in the removal of products or the installation of replacement products. Some states do not allow the exclusion of incidental damages, so the above exclusion may not apply to you.

The environment near a saltwater coast can be extremely corrosive. Some corrosion and/or deterioration is considered "normal wear" in this environment. Product installed within 500 yards of a saltwater shoreline will only be covered for half the period of the standard product warranty, up to a maximum of five years, for defects caused by corrosion. Products installed in direct contact with saltwater or that are subjected to salt spray are not covered by the standard warranty for any defects caused by corrosion.

Contact your local Burke Representative for warranty information regarding Burke Turf® and Burke Tile products.

Terms of Sale

Pricing: Prices published in this catalog are in USD, are approximate and do not include shipping & handling, surfacing, installation nor applicable taxes. All prices are subject to change without notice. Contact your Burke representative for current pricing. Payments are to be made in USD.

Weights: Weights are approximate and may vary with actual orders.

Installation: All equipment is shipped unassembled. For a list of factory-certified installers in your area, please contact your Burke representative.

Specifications: Product specifications in this catalog were correct at the time of publication. However, product improvements are ongoing at Burke, and we reserve the right to change or discontinue specifications without notice.

Loss or Damage in Transit: A signed bill of lading is our receipt from a carrier that our shipment to you was complete and in good condition upon arrival. Before you sign, please check the Bill of Lading carefully when the shipment arrives to make sure nothing is missing and there are no damages. Once the shipment leaves our plant, we are no longer responsible for any damage, loss or shortage.

For more information regarding the warranty, call Customer Service at 920-921-9220 or 1-800-356-2070.

01/2022

All Recreation Supplemental Warranty

On All Recreation playgrounds installed Burke playgrounds

Customer Name

Project Name

In addition to Burke's 100% non-prorated warranty, All Recreation offers the value added service of **100% FREE** replacement costs on all warranted BCI Burke products, installed by All Recreation throughout the duration of the warranty period. The warranted items are shipped directly to All Recreation and are installed **FREE OF CHARGE** by our qualified installer(s). The result is zero out-of-pocket costs to our customers on all warranted BCI Burke products. BCI Burke and All Recreation commitment to higher quality products makes this "Special Supplemental Warranty" possible.

*See BCI Burke Warranty for further details



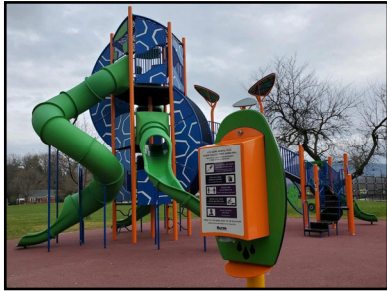
Example

Date

All Recreation Representative



What Makes a Great Partner?



Experience

- Over 30 years selling playgrounds, site amenities and recreational products
- Hundreds of playground installations each year
- Service in Virginia, Maryland and Washington, DC



Customer Service

- Knowledgeable • Professional • Responsive
- Free site visits, proposals and 3D color design drawings
- Multiple purchasing options: HGAC, GSA, Omnia Partners, Equalis Group and Sourcewell



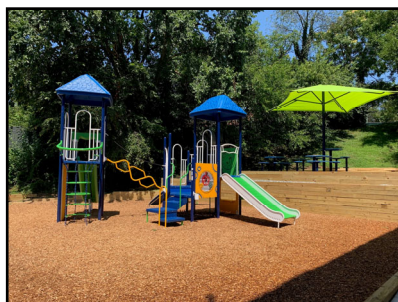
Quality Products

- Provide superior products from quality manufacturers
- Excellent warranties and post-install services
- Team up with manufacturers that proudly make their products here in the U.S. and practice environmental stewardship
- Offer products with an inclusive mindset that bring people together



Safety Conscious

- Recreational Specialists who are CPSIs (Certified Playground Safety Inspectors)
- Offer IPEMA-certified products
- Offer a \$5 million liability insurance on all installations



Turnkey Solutions

- Playgrounds • Site Amenities
- Outdoor Fitness Systems • Sporting Equipment
- Unitary Surfacing Systems • Tiles • Loose Fill Rubber • Engineered Wood Fiber • Synthetic Turf
- Shades • Shelters
- Installations, Grading and Demolition



**Playground Specialists Inc**

29 Apples Church Road
Thurmont, MD 21788
(800) 385-0075
www.playspec.com

ADDRESS

CITY OF GLENARDEN
8600 GLENARDEN PARKWAY
GLENARDEN, MD 20706

SHIP TO

MLK PARK
PHASE 2
C/O PLAYGROUND
SPECIALISTS

Proposal 22383B**DATE** 02/07/2022**SALES REP**

DAVE SMITH

TYPE	QTY	RATE	AMOUNT
NOTE HGAC CONTRACT #PR11-18			
GRADING GRADING TO PREP FITNESS AREA FOR NEW EQUIPMENT AND SURFACING - ALL MATERIALS TO REMAIN ON SITE AND BE GRADED OUTSIDE NEW AREA	1	2,800.00	2,800.00
PLAYWORLD EQUIPMENT P062520-10A - ARCH SWINGS AND SPINNER PER DRAWING	1	25,794.00	25,794.00
PLAYWORLD EQUIPMENT P062520-11A - FITNESS AREA PER DRAWING	1	31,246.00	31,246.00
DISCOUNT HGAC CONTRACT 10% DISCOUNT OFF PLAYWORLD LIST PRICE	1	-5,704.00	-5,704.00
INSTALLATION CERTIFIED INSTALLATION OF ALL EQUIPMENT ABOVE INCLUDING RELOCATION OF EXISTING BENCH AND TRASH RECEPTACLE AT PLAYGROUND AREA	1	18,252.00	18,252.00
TIMBERS PROVIDE AND INSTALL 190 LIN FT TWO TIER 4 X 6 TIMBERS - FITNESS AREA	190	21.00	3,990.00
PLAYSPEC RAINBOW INSTALL 2,015 SQ FT 2" PLAYSPEC RAINBOW BONDED RUBBER SAFETY SURFACING PLUS 1.5" PAD - FITNESS AREA	2,015	17.00	34,255.00
STONE COMPACTED STONE FOR PLAYSPEC RAINBOW BASE	1	7,778.00	7,778.00
PLAYGUARD PLAYGUARD TILE SYSTEM FOR PHASE 2 EXPANDED PLAYGROUND SAFETY SURFACING - INCLUDES 2.5" CARNIVAL SERIES TILES, POLY FOAM FOR ADDITIONAL FALL HEIGHT, EGRIP ADHESIVE, AND QUAD BLOK CONNECTORS, AND REDUCER EDGING	1	69,795.00	69,795.00

TYPE	QTY	RATE	AMOUNT
INSTALLATION CERTIFIED INSTALLATION OF PLAYGUARD TILE SYSTEM ABOVE - INCLUDES CUTTING AND INSTALLING REDUCER EDGING TO TRANSITION HEIGHT BETWEEN OLD TILES AND NEW TILES	1	21,950.00	21,950.00

SEED & STRAW SEED AND STRAW ALL DISTURBED AREAS	1	500.00	500.00
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NOTE

SINKHOLES IN EXISTING ASPHALT MUST BE
REMEDIED BY OTHERS PRIOR TO INSTALLATION

NOTE

REDUCER EDGING QUOTED IN INSTALLATION OF
PLAYGUARD TILES ABOVE NECESSARY AS THE
FINISHED HEIGHT OF THE NEW TILES WILL BE
DIFFERENT THAN EXISTING DUE TO A CHANGE IN
HOW THE MANUFACTURER MAKES THEM.

*50% deposit or PO. Balance due net 30 unless otherwise noted.	SUBTOTAL	210,656.00
*3% service charge for all credit card payments.	TAX (0%)	0.00
*Pricing only guaranteed for 30 days unless specified above.	SHIPPING	3,995.00
*Absolutely no engineering, permit fees, bonding, or additional insurance included in above pricing unless specified on line item.		
*Additional mobilization, poor soils, limited access, or utility issues may result in change orders.		
*Standard lead times always apply. Contact sales agent for details.		
**Sign and return when approved. Thank you!		

TOTAL	\$214,651.00
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Accepted By

Accepted Date

Consuella Barbour

From: Steve Lienesch <steve@cunninghamrec.com>
Sent: Friday, April 8, 2022 8:51 AM
To: Consuella Barbour
Cc: Brian West
Subject: RE: City of Glenarden Fitness area

Consuella-

We will not be bidding on this project at this time.

Sorry- Steve
Steve Lienesch
Cunningham Recreation/GameTime
410-610-3466
steve@cunninghamrec.com



From: Consuella Barbour <cbarbour@cityofglenarden.org>
Sent: Wednesday, April 6, 2022 5:17 PM
To: Steve Lienesch <steve@cunninghamrec.com>
Subject: RE: City of Glenarden Fitness area

Hii Steve,

I hadn't heard back from you about our project. Are you still interested in it? If not, just let me know. Thanks.

From: Consuella Barbour
Sent: Thursday, March 10, 2022 10:09 AM
To: Steve Lienesch <steve@cunninghamrec.com>
Subject: RE: City of Glenarden Fitness area

Here you go. Budget is \$180,000. Playground and fitness area equivalents are expected. Call if there's questions.

From: Steve Lienesch <steve@cunninghamrec.com>
Sent: Thursday, March 10, 2022 9:18 AM
To: Consuella Barbour <cbarbour@cityofglenarden.org>
Subject: RE: City of Glenarden Fitness area

Consuella-

Thanks for responding back to the messages I sent. I did not get the schematic that you are basing the project on, so I would appreciate a quick e-mail with this info.
Is there a deadline for getting a design and quote done and back to you? Also, a budget amount always helps so we do not go too crazy or leave the design short.

Thanks again and I look forward to discussing this with you.

Steve

Steve Lienesch
Cunningham Recreation/GameTime
410-610-3466
steve@cunninghamrec.com



From: Consuella Barbour <cbarbour@cityofglenarden.org>
Sent: Thursday, March 10, 2022 9:02 AM
To: Steve Lienesch <steve@cunninghamrec.com>
Subject: RE: City of Glenarden Fitness area

Hi Steve,

Got your message and email. I think we should talk about the project we're trying to do. It encompasses more than just the fitness area. It also includes a playground area. Did I send you the schematic from another vendor we are basing the equipment on? If not I can send to you. Let me know.

Consuella Barbour

From: Steve Lienesch <steve@cunninghamrec.com>
Sent: Wednesday, March 9, 2022 4:14 PM
To: Consuella Barbour <cbarbour@cityofglenarden.org>
Subject: City of Glenarden Fitness area

Consuella-

I left you a message on Wednesday afternoon about your request to Gametime about fitness equipment for a possible area you are looking to do. As I mentioned, we just placed an order for MNCPPC for a new fitness area at Lake Artemesia in College Park. I have attached the top view and the colored 3-D of the project to give you an idea of what we have been providing when it comes to fitness areas. This does have a rubber surface that meets the newer surfacing guidelines for fitness area set out by ASTM. Please give me a call or I will try to catch you later in the week.

Thank you- Steve

Steve Lienesch
Cunningham Recreation/GameTime
410-610-3466
steve@cunninghamrec.com

